# **Sneha Singh Nagar**

(Open to relocate) | (404) 934-1707 | sneha.s.nagar@gmail.com | Linkedin | Portfolio

#### **EXPERIENCE**

Atlanta, GA **Holbrook Life** 

Marketing Communication Specialist

Dec 2024 - Present

- Collaborate with senior marketing leadership to implement growth strategies, driving brand development and revenue generation for luxury business units, including communities, spa and restaurants.
- Manage social media accounts on platforms like Instagram, LinkedIn, and Facebook, creating cohesive content strategies to boost engagement and maintain a consistent brand voice using Meta Business Suite.
- Design and produce marketing collateral, including email campaigns, newsletters, and promotional materials, leveraging tools like ActiveCampaign, Leadpages, Canva, and Adobe Creative Suite to deliver visually compelling and effective communication.

# MGM Resorts International X SCADpro scadproxmgm

Atlanta, GA

Project Manager

Mar 2023 - Jun 2023

- Led a cross-functional team of 12 members to develop and launch a virtual onboarding platform, resulting in an 80% increase in employee engagement metrics.
- Developed and executed a detailed project plan utilizing Agile methodologies, leading to a 45% decrease in onboarding time for new employees.
- Defined clear project milestones and deliverables while adhering to strict budget constraints, resulting in the successful completion of the project under budget by 10%.

### Sylvamo X SCADpro scadproxsylvamo

Atlanta, GA

Project Manager

Jan 2023 - Mar 2024

- Led a team of 12 designers and strategists in successfully revamping the brand's Pocket Pal Book, which resulted in an 80% enhancement in content visualization, readability, and overall quality.
- Developed and executed a comprehensive project plan emphasizing client collaboration, leading to a 60% increase in client satisfaction scores compared to the previous pocket pal.
- Conducted thorough market research to identify current trends, demographics, and competitive landscape, providing valuable insights that led to a 50% refinement in shaping the strategic direction for the forthcoming launch of the brand's Pocket Pal Book.
- Utilized strong editorial skills to streamline the drafting process of project materials, improving efficiency by 20% and reducing turnaround time by 2 days on average.

# Lowe's Companies Inc. X SCADpro

Atlanta, GA

Project Coordinator

Mar 2022 - Jun 2022

- Collaborated with cross-functional teams to optimize customer touchpoints, leveraging data analysis to enhance in-store experiences, resulting in a 15% increase in customer satisfaction and a 10% reduction in transaction times.
- Developed and implemented data-driven project plans, timelines, and action calendars to streamline processes and ensure budget adherence, achieving successful project completion within budget.
- Established and maintained data alignment with key stakeholders to support project goals and resource needs, reducing project timeline by 10% through efficient coordination and QA measures.

## CUSTOMER SERVICE EXPERIENCE

Abercrombie & Fitch Co.

Atlanta, GA

Brand Representative

- Mar 2024 Dec 2024
- Assisted an average of 60 customers daily in finding the right size and product, driving a 12% increase in customer satisfaction scores and boosting sales conversions.
- Operated POS and Zebra systems with 98% transaction accuracy to process sales, returns, and exchanges efficiently, ensuring a seamless customer experience.
- Efficiently managing inventory through restocking, product transfers, and shipping, ensuring a 95% stock compliance rate.

**ECCO Shoes** Atlanta, GA

Brand Representative

Jun 2024 - Dec 2024

 Provided tailored customer service, assisting over 50 customers weekly in finding the perfect product fit and enhancing product knowledge, contributing to a 20% increase in customer satisfaction scores.

- Operated the POS system to process transactions efficiently, boosting conversion rates by 10% and achieving an average of 2 products per transaction through strategic upselling.
- Maintained inventory accuracy with a 98% stock compliance rate and upheld store standards through regular housekeeping and ongoing training on new product lines.

# Savannah College of Art and Design

Atlanta, GA

Student Ambassador Coordinator

Sep 2022 - Nov 2023

- Coordinated a team of 40+ student ambassadors, scheduling and managing leading to a 20% increase in event attendance and
  participation metrics.
- Facilitated team-building activities and workshops, resulting in a more cohesive and efficient team dynamic, with a 15% decrease in conflicts among ambassadors.
- Developed and executed a comprehensive training program for new student ambassadors, resulting in a 90% increase in retention rates over the academic year.

#### **EDUCATION**

#### Savannah College of Art and Design

Atlanta, GA

MFA in Luxury and Brand Management, Outstanding Academic Achievement Award

Graduation Date: Nov 2023

# National Institute of Fashion technology

Mumbai, India

BFA in Knitwear Design Technology

Graduation Date: Jan 2017

#### **ADDITIONALS**

**Softwares and applications**Adobe (XD, Illustrator, Indesign,) | Microsoft Office Suite | Google Workspace | Canva | Outlook | Slack |
Sling | Active Campaign | Lead Pages | Meta Business Suite

Project Mangement | Creative Process Management | Marketing | Communication | Brand Strategy | Budgeting | Event Skills: Planning and Coordination | Customer Relationship Management | Cross-Functional Collaboration | Data Management | Leadership | Organizational Skills | Creative Problem-Solving | Stakeholder Management | Time and Action Planning

Certifications: Six Sigma Yellow Belt | Fashion and Clothing Technology

Interests: Arts | BIPOC Empowerment | Community Involvement | Adventure Sports | Travel